

Sales Turnover Report

Contractor Name: _____ Main Phone: _____

Project Contact Name/Title: _____ Phone: _____

Email: _____ Cell: _____

Best time to reach Project Contact: Mornings Afternoons Anytime

Preferred contact method: Phone Email

Is Project Contact the Main Installation Contact? Yes No, Who is? _____

Name/Title/Phone/Email: _____

Escalation Contact Name/Title: _____

Email: _____ Phone: _____

Anyone else to be included in all customer communications? No Yes, who? _____

List Names/Titles/Email/Phone: _____

Best date/time for Introduction conference call (30 minutes): _____

Who is installing devices, if applicable? Foresight Dealer Customer

What is the objective(s) in purchasing Fleet Intelligence? _____

1. _____

2. _____

3. _____

Anything else you can share that would be helpful in making this customer's experience extraordinary? i.e. Any special circumstances/promises. _____

Customer Metrics	Total Pieces of Equipment	Total in Fleet Intelligence
Machines		
Vehicles		
Light Plants		
Welders		
Generators		
Other		

Why are they all not coming into Fleet Intelligence? _____

Is there a Go-Forward Plan to move towards including all/more? _____